## Reconciliation of Non-GAAP Financial Measures

| (dollars in thousands) | 1Q22 |  | 4Q21 |  | 1Q21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjusted non-interest revenue |  |  |  |  |  |  |
| Total non-interest revenue | \$ | 105,334 | \$ | 117,068 | \$ | 110,956 |
| Subtract/add: Investment securities (gains) losses, net |  | - |  | (230) |  | 1,990 |
| Subtract/add: Fair value adjustment on non-qualified deferred compensation |  | 1,295 |  | (995) |  | (792) |
| Adjusted non-interest revenue | \$ | 106,629 | \$ | 115,843 | \$ | 112,154 |
| Adjusted non-interest expense |  |  |  |  |  |  |
| Total non-interest expense | \$ | 272,450 | \$ | 295,207 | \$ | 267,134 |
| Subtract/add: Restructuring charges |  | 6,424 |  | $(5,958)$ |  | (531) |
| Subtract: Valuation adjustment to Visa derivative |  | - |  | $(2,656)$ |  | - |
| Subtract: Loss on early extinguishment of debt, net |  | (677) |  | - |  | - |
| Subtract/add: Fair value adjustment on non-qualified deferred compensation |  | 1,295 |  | (995) |  | (792) |
| Adjusted non-interest expense | \$ | 279,492 | \$ | 285,598 | \$ | 265,811 |
| Reconciliation of Non-GAAP Financial Measures, continued |  |  |  |  |  |  |
| (dollars in thousands) |  | 1Q22 |  | 4Q21 |  | 1Q21 |
| Total adjusted revenue and adjusted tangible efficiency ratio |  |  |  |  |  |  |
| Adjusted non-interest expense | \$ | 279,492 | \$ | 285,598 | \$ | 265,811 |
| Subtract: Amortization of intangibles |  | $(2,118)$ |  | $(2,379)$ |  | $(2,379)$ |
| Adjusted tangible non-interest expense | \$ | 277,374 | \$ | 283,219 | \$ | 263,432 |
| Net interest income | \$ | 392,248 | \$ | 392,313 | \$ | 373,857 |
| Add: Tax equivalent adjustment |  | 865 |  | 884 |  | 774 |
| Add: Total non-interest revenue |  | 105,334 |  | 117,068 |  | 110,956 |
| Total TE revenue |  | 498,447 |  | 510,265 |  | 485,587 |
| Subtract/add: Investment securities (gains) losses, net |  | - |  | (230) |  | 1,990 |
| Subtract/add: Fair value adjustment on non-qualified deferred compensation |  | 1,295 |  | (995) |  | (792) |
| Total adjusted revenue | \$ | 499,742 | \$ | 509,040 | \$ | 486,785 |
| Efficiency ratio-TE |  | 54.66 \% |  | 57.85 \% |  | 55.01 \% |
| Adjusted tangible efficiency ratio |  | 55.50 |  | 55.64 |  | 54.12 |
| Adinsted nre-nrovision net revenne |  |  |  |  |  |  |
| Net interest income | \$ | 397.748 | \$ | 397.313 | \$ | 373857 |
| Add• Total non-interest revenue |  | 105334 |  | 117068 |  | 110956 |
| Suhtract Non-interest exnense |  | 272450 |  | 295207 |  | 267134 |
| Pre-nrovision net revenue | \$ | 725137 | \$ | 714174 | \$ | 717679 |
| Total adiusted revenue | . | 499.742 | \$ | 509.040 | \$ | 486.785 |
| Subtract: Adjusted non-interest expense |  | 279,492 |  | 285,598 |  | 265,811 |
| Subtract: PPP fees |  | 6,885 |  | 12,684 |  | 24,890 |
| Adjusted pre-provision net revenue | \$ | 213,365 | \$ | 210,758 | \$ | 196,084 |

## Adjusted return on average assets

Net income
Add/subtract: Restructuring charges

Add: Valuation adjustment to Visa derivative
Add: Loss on early extinguishment of debt, net

| $\$ 171,037$ | $\$$ | 200,401 | $\$$ | 187,093 |
| ---: | ---: | ---: | ---: | ---: |
| $(6,424)$ |  | 5,958 |  | 531 |
| - | 2,656 | - |  |  |
| 677 |  | - | - |  |
|  | - | $(230)$ |  | 1,990 |

Add/subtract: Tax effect of adjustments ${ }^{(1)}$
$\quad$ Adjusted net income
Net income annualized
$\quad$ Adjusted net income annualized
Total average assets
Return on average assets
Adjusted return on average assets

| 1,369 | $(2,121)$ | (638) |
| :---: | :---: | :---: |
| \$ 166,659 | \$ 206,664 | \$ 188,976 |
| \$ 693,650 | \$ 795,069 | \$ 758,766 |
| \$ 675,895 | \$ 819,917 | \$ 766,403 |
| \$56,855,898 | \$56,911,929 | \$54,188,504 |
| 1.22 \% | 1.40 \% | 1.40 \% |
| 1.19 | 1.44 | 1.41 |

## Reconciliation of Non-GAAP Financial Measures, continued

(dollars in thousands)
Adjusted net income available to common shareholders and adjusted diluted earnings per share
Net income available to common shareholders
Add/subtract: Restructuring charges
Add: Valuation adjustment to Visa derivative
Add: Loss on early extinguishment of debt, net
Subtract/add: Investment securities (gains) losses, net
Add/subtract: Tax effect of adjustments ${ }^{(1)}$
Adjusted net income available to common shareholders
Weighted average common shares outstanding, diluted
Diluted earnings per share
Adjusted diluted earnings per share

| 1 Q 22 |  | 4Q21 |  | 1 Q 21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 162,746 | \$ | 192,110 | \$ | 178,802 |
|  | $(6,424)$ |  | 5,958 |  | 531 |
|  | - |  | 2,656 |  | - |
|  | 677 |  | - |  | - |
|  | - |  | (230) |  | 1,990 |
|  | 1,369 |  | $(2,121)$ |  | (638) |
| \$ | 158,368 | \$ | 198,373 | \$ | 180,685 |
|  | 146,665 |  | 146,793 |  | 149,780 |
| \$ | 1.11 | \$ | 1.31 | \$ | 1.19 |
|  | 1.08 |  | 1.35 |  | 1.21 |

## Adjusted return on average common equity, return on average tangible common equity, and adjusted return on average tangible common equity

Net income available to common shareholders
Add/subtract: Restructuring charges
Add: Valuation adjustment to Visa derivative
Add: Loss on early extinguishment of debt, net
Subtract/add: Investment securities (gains) losses, net
Add/subtract: Tax effect of adjustments ${ }^{(1)}$
Adjusted net income available to common shareholders
Adjusted net income available to common shareholders annualized
Add: Amortization of intangibles, annualized net of tax
Adjusted net income available to common shareholders excluding amortization of intangibles annualized

Net income available to common shareholders annualized
Add: Amortization of intangibles, annualized net of tax
Net income available to common shareholders excluding amortization of intangibles annualized

Total average shareholders' equity less preferred stock
Subtract: Goodwill
Subtract: Other intangible assets, net
Total average tangible shareholders' equity less preferred stock
Return on average common equity
Adjusted return on average common equity
Return on average tangible common equity
Adjusted return on average tangible common equity

| \$ | 162,746 | \$ | 192,110 | \$ | 178,802 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(6,424)$ |  | 5,958 |  | 531 |
|  | - |  | 2,656 |  | - |
|  | 677 |  | - |  | - |
|  | - |  | (230) |  | 1,990 |
|  | 1,369 |  | $(2,121)$ |  | (638) |
| \$ | 158,368 | \$ | 198,373 | \$ | 180,685 |
| \$ | 642,270 | \$ | 787,023 | \$ | 732,778 |
|  | 6,543 |  | 7,050 |  | 7,207 |
| \$ | 648,813 | \$ | 794,073 | \$ | 739,985 |
| \$ | 660,025 | \$ | 762,176 | \$ | 725,141 |
|  | 6,543 |  | 7,050 |  | 7,207 |
| \$ | 666,568 | \$ | 769,226 | \$ | 732,348 |
| \$ | 4,647,426 | \$ | 4,730,828 | \$ | 4,599,076 |
|  | $(452,390)$ |  | $(452,390)$ |  | $(452,390)$ |
|  | $(34,576)$ |  | $(36,805)$ |  | $(44,005)$ |
| \$ | 4,160,460 | \$ | 4,241,633 | \$ | 4,102,681 |
|  | 14.20 \% |  | 16.11 \% |  | 15.77 \% |
|  | 13.82 |  | 16.64 |  | 15.93 |
|  | 16.02 |  | 18.14 |  | 17.85 |
|  | 15.59 |  | 18.72 |  | 18.04 |

## Reconciliation of Non-GAAP Financial Measures, continued

## (dollars in thousands)

## Tangible common equity ratio

Total assets
Subtract: Goodwill
Subtract: Other intangible assets, net
Tangible assets
Total shareholders' equity
Subtract: Goodwill
Subtract: Other intangible assets, net
Subtract: Preferred Stock, no par value
Tangible common equity
Total shareholders' equity to total assets ratio
Tangible common equity ratio

[^0]
## Synovus

## INCOME STATEMENT DATA

## (Unaudited)

(Dollars in thousands, except per share data)

Interest income
Interest expense
Net interest income
Provision for (reversal of) credit losses
Net interest income after provision for credit losse
Non-interest revenue:
Service charges on deposit accounts
Fiduciary and asset management fees
Card fees
Brokerage revenue
Mortgage banking income
Capital markets income
Income from bank-owned life insurance
Investment securities gains (losses). net
Other non-interest revenue

Total non-interest revenue
Non-interest expense:
Salaries and other personnel expense
Net occupancy, equipment, and software expense
Third-partv processing and other services
Professional fees
FDIC insurance and other regulatory fees
Restructuring charges
Other operating expenses
Total non-interest expense

Income before income taxes
Income tax expense
Net income
Less: Preferred stock dividends

Net income available to common shareholders
Net income per common share, basic
Net income per common share, diluted
Cash dividends declared per common share
Return on average assets *
Return on average common eauity *
Weighted average common shares outstanding, basic
Weighted average common shares outstanding. diluted
nm - not meaningful
bps - basis points

*     - ratios are annualized

| 2022 | 2021 |  |  |  | First Quarter |
| :---: | :---: | :---: | :---: | :---: | :---: |
| First <br> Quarter | Fourth Quarter | Third Quarter | Second Quarter | First <br> Quarter | $\begin{aligned} & \text { '22 vs '21 } \\ & \text { \% Change } \end{aligned}$ |
| \$ 416.062 | 418.279 | 412.504 | 412.743 | 409.817 | 2 \% |
| 23,814 | 25.966 | 27.587 | 30.883 | 35.960 | (34) |
| 392.248 | 392.313 | 384.917 | 381.860 | 373.857 | 5 |
| 11,400 | $(55,210)$ | $(7,868)$ | $(24,598)$ | $(18,575)$ | nm |
| 380,848 | 447.523 | 392.785 | 406.458 | 392.432 | (3) |
| 22.539 | 22.221 | 22.641 | 21.414 | 20.033 | 13 |
| 20.277 | 20.602 | 19.786 | 18.805 | 17.954 | 13 |
| 14.756 | 12.861 | 13.238 | 13.304 | 11.996 | 23 |
| 14.655 | 14.795 | 14.745 | 13.926 | 12.974 | 13 |
| 5.953 | 7.059 | 11.155 | 13.842 | 22.315 | (73) |
| 5,472 | 7.188 | 8,089 | 3,335 | 7,505 | (27) |
| 6.556 | 15.168 | 6.820 | 7.188 | 8.843 | (26) |
| - | 230 | 962 | - | (1.990) | nm |
| 15,126 | 16.944 | 17.519 | 15.273 | 11.326 | 34 |
| 105,334 | 117,068 | 114,955 | 107,087 | 110,956 | (5) |
| 164.684 | 167.018 | 160.364 | 160.567 | 161.477 | 2 |
| 42,877 | 42.780 | 43,483 | 41,825 | 41,134 | 4 |
| 20.996 | 22.791 | 19.446 | 24.419 | 20.032 | 5 |
| 8.474 | 9.014 | 6.739 | 7.947 | 9.084 | (7) |
| 6.250 | 6.016 | 5.212 | 5.547 | 5.579 | 12 |
| (6.424) | 5.958 | 319 | 415 | 531 | nm |
| 35,593 | 41.630 | 31.469 | 29.811 | 29.297 | 21 |
| 272,450 | 295,207 | 267,032 | 270,531 | 267,134 | 2 |
| 213.732 | 269.384 | 240.708 | 243.014 | 236.254 | (10) |
| 42,695 | 68,983 | 53,935 | 56,814 | 49,161 | (13) |
| 171.037 | 200.401 | 186.773 | 186.200 | 187.093 | (9) |
| 8.291 | 8.291 | 8.291 | 8.291 | 8.291 | - |
| \$162,746 | 192,110 | 178,482 | 177,909 | 178,802 | (9) \% |
| \$ 1.12 | 1.32 | 1.22 | 1.20 | 1.20 | (7) \% |
| 1.11 | 1.31 | 1.21 | 1.19 | 1.19 | (7) |
| 0.34 | 0.33 | 0.33 | 0.33 | 0.33 | 3 |
| 1.22 \% | 1.40 | 1.34 | 1.36 | 1.40 | (18) bbs |
| 14.20 | 16.11 | 14.96 | 15.40 | 15.77 | (157) |
| 145.273 | 145.316 | 146.308 | 148.113 | 148.467 | (2) \% |
| 146.665 | 146.793 | 147.701 | 149.747 | 149.780 | (2) |

## Synovus

## BALANCE SHEET DATA

## (Unaudited)

(In thousands, except share data)
ASSETS
Cash and due from banks
Interest-bearing funds with Federal Reserve Bank
Interest earning deposits with banks
Federal funds sold and securities purchased under resale agreements
Cash, cash equivalents, and restricted cash
Investment securities available for sale, at fair value
Loans held for sale (\$111,992, \$108,198, and \$242,010 measured at fair value, respectively)

Loans, net of deferred fees and costs
Allowance for loan losses
Loans, net
Cash surrender value of bank-owned life insurance
Premises, equipment, and software, net
Goodwill
Other intangible assets, net
Other assets
Total assets

| March 31, 2022 |  | December 31, 2021 |  | March 31, 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 557,178 | \$ | 432,925 | \$ | 493,645 |
|  | 941,272 |  | 2,479,006 |  | 2,722,100 |
|  | 27,411 |  | 25,535 |  | 23,969 |
|  | 27,642 |  | 72,387 |  | 88,552 |
|  | 1,553,503 |  | 3,009,853 |  | 3,328,266 |
|  | 10,463,101 |  | 10,918,329 |  | 8,825,757 |
| 723,921 |  |  | 750,642 |  | 993,887 |
| 40,169,150 |  |  | 39,311,958 |  | 38,805,101 |
| $(414,956)$ |  |  | $(427,597)$ |  | $(563,214)$ |
| 39,754,194 |  |  | 38,884,361 |  | 38,241,887 |
| 1,075,175 |  |  | 1,068,616 |  | 1,054,475 |
| 386,631 |  |  | 407,241 |  | 454,911 |
| 452,390 |  |  | 452,390 |  | 452,390 |
| 33,478 |  |  | 35,596 |  | 42,733 |
| 1,977,156 |  |  | 1,790,198 |  | 1,764,705 |
| \$ | 56,419,549 | \$ | 57,317,226 | \$ | 55,159,011 |

## LIABILITIES AND SHAREHOLDERS' EOUITY

Liabilities:
Deposits:
Non-interest-bearing deposits
Interest-bearing deposits
Total deposits
Federal funds purchased and securities sold under repurchase agreements
Long-term debt

Long-term debt
Other liabilities
Total liabilities

|  | 16,611,344 | \$ | 16,392,653 | \$ | 14,660,287 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 32,044,900 |  | 33,034,623 |  | 32,708,664 |
| \$ | 48.656.244 |  | 49.427.276 |  | 47.368 .951 |
|  | 501,124 |  | 264,133 |  | 293,659 |
|  | 805,259 |  | 1,204,229 |  | 1,202,825 |
|  | 1,632,287 |  | 1,124,788 |  | 1,131,859 |
|  | 51,594,914 |  | 52,020,426 |  | 49,997,294 |

Shareholders' equity:
Preferred stock - no par value. Authorized 100,000,000 shares; issued 22,000,000
Common stock - $\$ 1.00$ par value. Authorized $342,857,143$ shares; issued $169,912,021,169,383,758$, and $168,978,380$; outstanding $145,334,763$, $145,010,086$, and $148,888,513$

Additional paid-in capital
Treasury stock, at cost - $24,577,258,24,373,672$, and 20,089,867 shares
Accumulated other comprehensive income (loss), net
Retained earnings
Total shareholders' equity
Total liabilities and shareholders' equity

| 537,145 |  | 537,145 |  | 537,145 |
| :---: | :---: | :---: | :---: | :---: |
| 169,912 |  | 169,384 |  | 168,978 |
| 899.269 |  | 3.894.109 |  | 3.864.281 |
| $(941,168)$ |  | $(931,497)$ |  | $(731,690)$ |
| $(662,065)$ |  | $(82,321)$ |  | 15,278 |
| 821,542 |  | 1,709,980 |  | 1,307,725 |
| 824,635 |  | 5,296,800 |  | 5,161,717 |
| 419,549 | \$ | 57,317,226 | \$ | 55,159,011 |

## Svnovus

AVERAGE BALANCES, INTEREST, AND YIELDS/RATES

## (Unaudited)

(dollars in thousands)

## Assets

Interest earning assets:
Commercial loans ${ }^{(1)(2)(3)}$
Consumer loans ${ }^{(1)(2)}$
Less: Allowance for loan losses
Loans, net
Investment securities available for sale
Trading account assets
Other earning assets ${ }^{(4)}$
FHLB and Federal Reserve Bank stock
Mortgage loans held for sale
Other loans held for sale
Total interest earning assets
Cash and due from banks
Premises and equipment
Other real estate
Cash surrender value of bank-owned life insurance
Other assets ${ }^{(5)}$
Total assets
Liabilities and Shareholders' Equity
Interest-bearing liabilities:
Interest-bearing demand deposits
Money market accounts
Savings deposits
Time deposits
Brokered deposits
Federal funds purchased and securities sold under repurchase agreements
Other short-term borrowings
Long-term debt
Total interest-bearing liabilities
Non-interest-bearing demand deposits
Other liabilities
Shareholders' equity
Total liabilities and shareholders' equity
Net interest income and net interest margin, taxable equivalent ${ }^{(6)}$
Less: taxable-equivalent adjustment
Net interest income

| First Quarter 2022 |  |  | Fourth Quarter 2021 |  |  | First Quarter 2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balance | Interest | Yield/ $\qquad$ | Average Balance | Interest | Yield/ <br> Rate | Average Balance | Interest | Yield/ Rate |


| \$30,756,752 | \$ | 280,588 | 3.70 \% | \$29,685,876 | \$ | 286,513 | 3.83 \% | \$ 29,924,651 | \$ | 291,200 | 3.95 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8,594,009 |  | 81,368 | 3.81 | 8,679,721 |  | 83,836 | 3.89 | 8,287,616 |  | 82,065 | 3.83 |
| $(423,953)$ |  | - | - | $(474,972)$ |  | - | - | $(599,872)$ |  | - | - |
| 38,926,808 |  | 361,956 | 3.76 | 37,890,625 |  | 370,349 | 3.88 | 37,612,395 |  | 373,265 | 4.02 |
| 11,259,800 |  | 47,250 | 1.68 | 10,884,571 |  | 41,447 | 1.52 | 8,437,563 |  | 29,458 | 1.40 |
| 9,078 |  | 39 | 1.73 | 11,280 |  | 42 | 1.50 | 3,063 |  | 22 | 2.81 |
| 1,919,531 |  | 815 | 0.17 | 3,186,271 |  | 1,208 | 0.15 | 2,838,063 |  | 716 | 0.10 |
| 160,065 |  | 685 | 1.71 | 159,933 |  | 919 | 2.30 | 157,657 |  | 668 | 1.69 |
| 103,887 |  | 882 | 3.40 | 130,786 |  | 1,009 | 3.09 | 246,962 |  | 1,657 | 2.68 |
| 597,062 |  | 5,300 | 3.55 | 518,992 |  | 4,189 | 3.16 | 660,753 |  | 4,805 | 2.91 |
| 52,976,231 | \$ | 416,927 | 3.18 \% | 52,782,458 | \$ | 419,163 | 3.16 \% | 49,956,456 | \$ | 410,591 | 3.32 \% |
| 548,684 |  |  |  | 541,788 |  |  |  | 518,738 |  |  |  |
| 398,774 |  |  |  | 421,577 |  |  |  | 460,466 |  |  |  |
| 11,759 |  |  |  | 1,351 |  |  |  | 1,823 |  |  |  |
| 1,070,886 |  |  |  | 1,067,004 |  |  |  | 1,051,520 |  |  |  |
| 1,849,564 |  |  |  | 2,097,751 |  |  |  | 2,199,501 |  |  |  |
| \$56,855,898 |  |  |  | \$56,911,929 |  |  |  | \$ 54,188,504 |  |  |  |


| \$ 9,549,527 | \$ | 2,372 | 0.10 \% | \$ 9,165,054 | \$ | 2,238 | 0.10 \% | \$ 8,570,753 | \$ | 2,973 | 0.14 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 16,045,627 |  | 5,349 | 0.14 | 15,998,203 |  | 5,562 | 0.14 | 15,348,916 |  | 8,730 | 0.23 |
| 1,460,648 |  | 67 | 0.02 | 1,408,858 |  | 65 | 0.02 | 1,219,288 |  | 49 | 0.02 |
| 3,009,795 |  | 2,138 | 0.29 | 3,163,062 |  | 2,599 | 0.33 | 4,155,302 |  | 7,042 | 0.69 |
| 2,788,124 |  | 3,733 | 0.54 | 2,836,841 |  | 3,980 | 0.56 | 3,369,333 |  | 6,224 | 0.75 |
| 194,352 |  | 11 | 0.02 | 227,664 |  | 24 | 0.04 | 209,448 |  | 34 | 0.07 |
| 4,653 |  | - | - | - |  | - | - | - |  | - | - |
| 982,423 |  | 10,144 | 4.13 | 1,203,959 |  | 11,498 | 3.82 | 1,202,613 |  | 10,908 | 3.63 |
| 34,035,149 | \$ | 23,814 | 0.28 \% | 34,003,641 | \$ | 25,966 | 0.30 \% | 34,075,653 | \$ | 35,960 | 0.42 \% |
| 16,491,643 |  |  |  | 16,545,203 |  |  |  | 13,791,286 |  |  |  |
| 1,144,535 |  |  |  | 1,095,112 |  |  |  | 1,185,344 |  |  |  |
| 5,184,571 |  |  |  | 5,267,973 |  |  |  | 5,136,221 |  |  |  |
| \$ 56,855,898 |  |  |  | \$56,911,929 |  |  |  | \$ 54,188,504 |  |  |  |
|  | \$ | 393,113 | 3.00 \% |  | \$ | 393,197 | 2.96 \% |  | \$ | 374,631 | 3.04 \% |
|  |  | 865 |  |  |  | 884 |  |  |  | 774 |  |
|  | \$ | 392,248 |  |  | \$ | 392,313 |  |  | \$ | 373,857 |  |

[^1]
## Synovus

LOANS OUTSTANDING BY TYPE


NON-PERFORMING LOANS COMPOSITION

| (Unaudited) <br> (Dollars in thousands) |  |
| :---: | :---: |
|  |  |
|  |  |


| Loan Type | March 31, 2022 |  | December 31, 2021 |  | \% Change | March 31, 2021 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial, Financial, and Agricultural | \$ | 64,888 | \$ | 61,787 | 5 \% | \$ | 76,460 | (15)\% |
| Owner-Occupied |  | 10,854 |  | 11,196 | (3) |  | 17,192 | (37) |
| Total Commercial \& Industrial |  | 75,742 |  | 72,983 | 4 |  | 93,652 | (19) |
| Multi-Family |  | 2,639 |  | 2,380 | 11 |  | 2,698 | (2) |
| Office Buildings |  | 2,205 |  | 1,615 | 37 |  | 1,645 | 34 |
| Shopping Centers |  | 915 |  | 915 | - |  | 20,138 | (95) |
| Warehouses |  | 482 |  | 223 | 116 |  | 221 | 118 |
| Other Investment Property |  | 1,047 |  | 717 | 46 |  | 887 | 18 |
| Total Investment Properties |  | 7,288 |  | 5,850 | 25 |  | 25,589 | (72) |
| 1-4 Family Construction |  | 55 |  | 55 | - |  | 1,291 | (96) |
| 1-4 Family Investment Mortgage |  | 2,187 |  | 4,508 | (51) |  | 2,760 | (21) |
| Total 1-4 Family Properties |  | 2,242 |  | 4,563 | (51) |  | 4,051 | (45) |
| Commercial Development |  | 625 |  | 449 | 39 |  | 567 | 10 |
| Residential Development |  | 407 |  | 446 | (9) |  | 452 | (10) |
| Land Acquisition |  | 1,021 |  | 1,023 | - |  | 782 | 31 |
| Land and Development |  | 2,053 |  | 1,918 | 7 |  | 1,801 | 14 |
| Total Commercial Real Estate |  | 11,583 |  | 12,331 | (6) |  | 31,441 | (63) |
| Consumer Mortgages |  | 29,997 |  | 29,078 | 3 |  | 11,201 | 168 |
| Home Equity |  | 8,854 |  | 9,773 | (9) |  | 12,207 | (27) |
| Other Consumer Loans |  | 5,955 |  | 6,877 | (13) |  | 6,668 | (11) |
| Total Consumer |  | 44,806 |  | 45,728 | (2) |  | 30,076 | 49 |
| Total | \$ | 132,131 | \$ | 131,042 | $1 \%$ | \$ | 155,169 | (15)\% |

## Svnovus

## CREDIT OUALITY DATA

(Unaudited)

| (Dollars in thousands) | 2022 |  | 2021 |  |  |  | First <br> Quarter <br> '22 vs '21 <br> \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | First <br> Ouarter | Fourth <br> Ouarter | Third <br> Ouarter | Second <br> Ouarter | First <br> Ouarter |  |
| Non-performing Loans (NPLs) | \$ | 132.131 | 131.042 | 155.465 | 161.028 | 155.169 | (15)\% |
| Impaired Loans Held for Sale |  | - | - | - | - | 23.590 | nm |
| Other Real Estate and Other Assets |  | 26,759 | 27,137 | 16,883 | 16,806 | 16,849 | 59 |
| Non-performing Assets (NPAs) |  | 158,890 | 158,179 | 172,348 | 177,834 | 195,608 | (19) |
| Allowance for Loan Losses (ALL) |  | 414,956 | 427.597 | 492,243 | 516,708 | 563,214 | (26) |
| Reserve for Unfunded Commitments |  | 47,317 | 41,885 | 42,971 | 46,890 | 51,528 | (8) |
| Allowance for Credit Losses (ACL) |  | 462.273 | 469.482 | 535.214 | 563.598 | 614.742 | (25) |
| Net Charge-Offs - Ouarter |  | 18.609 | 10.522 | 20.516 | 26.547 | 20.204 |  |
| Net Charge-Offs - YTD |  | 18.609 | 77.788 | 67.266 | 46.750 | 20.204 |  |
| Net Charge-Offs / Average Loans - Ouarter ${ }^{(1)}$ |  | 0.19 \% | 0.11 | 0.22 | 0.28 | 0.21 |  |
| Net Charge-Offs / Average Loans - YTD ${ }^{(1)}$ |  | 0.19 | 0.20 | 0.24 | 0.24 | 0.21 |  |
| NPLs / Loans |  | 0.33 | 0.33 | 0.41 | 0.42 | 0.40 |  |
| NPAs / Loans, ORE and specific other assets |  | 0.40 | 0.40 | 0.45 | 0.46 | 0.50 |  |
| ACL/Loans |  | 1.15 | 1.19 | 1.40 | 1.47 | 1.58 |  |
| ALL/Loans |  | 1.03 | 1.09 | 1.28 | 1.35 | 1.45 |  |
| ACL/NPLs |  | 349.86 | 358.27 | 344.27 | 350.00 | 396.18 |  |
| ALL/NPLs |  | 314.05 | 326.31 | 316.63 | 320.88 | 362.97 |  |
| Past Due Loans over 90 davs and Still Accruing | \$ | 3.067 | 6.770 | 5.960 | 4.415 | 3.804 | (19) |
| As a Percentage of Loans Outstanding |  | 0.01 \% | 0.02 | 0.02 | 0.01 | 0.01 |  |
| Total Past Due Loans and Still Accruing | \$ | 45.385 | 57.565 | 60.817 | 49.321 | 45.693 | (1) |
| As a Percentage of Loans Outstanding |  | 0.11 \% | 0.15 | 0.16 | 0.13 | 0.12 |  |
| Accruing Troubled Debt Restructurings (TDRs) | \$ | 145.957 | 119.804 | 126.055 | 124.528 | 129.776 | 12 |
| ${ }^{(1)}$ Ratio is annualized. |  |  |  |  |  |  |  |

## SELECTED CAPITAL INFORMATION ${ }^{(1)}$

(Unaudited)
(Dollars in thousands)

|  |  | $\begin{gathered} \text { March 31, } \\ 2022 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 2021 \end{gathered}$ | $\begin{gathered} \text { March } 31, \\ 2021 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Common Eauity Tier 1 Capital Ratio |  | 9.47 \% | 9.50 | 9.74 |
| Tier 1 Cavital Ratio |  | 10.60 | 10.66 | 10.99 |
| Total Risk-Based Capital Ratio |  | 12.53 | 12.61 | 13.34 |
| Tier 1 Leverage Ratio |  | 8.87 | 8.72 | 8.80 |
| Common Eauitv as a Percentage of Total Assets ${ }^{(2)}$ |  | 7.60 | 8.30 | 8.38 |
| Tangible Common Eauitv Ratio ${ }^{(3)(5)}$ |  | 6.80 | 7.52 | 7.55 |
| Book Value Per Common Share ${ }^{(4)}$ | \$ | 29.50 | 32.82 | 31.06 |
| Tangible Book Value Per Common Share ${ }^{(3)}$ |  | 26.16 | 29.46 | 27.74 |
| ${ }^{(1)}$ Current quarter regulatory capital information is preliminary. |  |  |  |  |
| ${ }^{(2)}$ Common equity consists of Total Shareholders' Equity less Preferred Stock. |  |  |  |  |
| ${ }^{(3)}$ Excludes the carrying value of goodwill and other intangible assets from common equity and total assets |  |  |  |  |
| ${ }^{(5)}$ See "Non-GAAP Financial Measures" of this report for applicable reconciliation. |  |  |  |  |


[^0]:    ${ }^{(1)}$ An assumed marginal tax rate of $23.8 \%$ for 2022 and $25.3 \%$ for 2021 was applied.

[^1]:    - Average loans are shown net of deferred fees and costs. NPLs are included.
    - Interest income includes net loan fees as follows: First Quarter 2022 - $\$ 20.7$ million, Fourth Quarter 2021 - $\$ 24.7$ million, and First Quarter 2021 — $\$ 31.9$ million.
    - Reflects taxable-equivalent adjustments, using the statutory federal tax rate of $21 \%$, in adjusting interest on tax-exempt loans and investment securities to a taxable-equivalent basis.
    - Includes interest-bearing funds with Federal Reserve Bank, interest earning deposits with banks, and federal funds sold and securities purchased under resale agreements.
    - Includes average net unrealized gains/(losses) on investment securities available for sale of \$(247.4) million, \$(34.2) million, and \$116.1 million for the First Quarter 2022, Fourth Quarter 2021, and First Quarter 2021, respectively.
    - The net interest margin is calculated by dividing annualized net interest income-taxable equivalent by average total interest earning assets.

